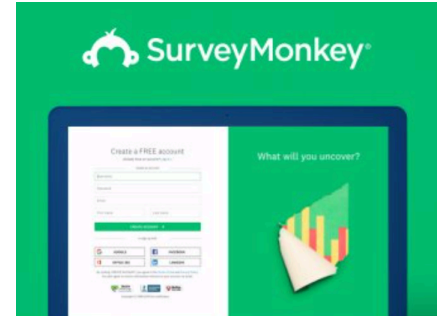


With the November elections now over in Wisconsin, we wanted to get a sense of how the business community viewed the results of that election and whether or not it would impact their business.

We sent out the survey to all of our contacts in the IBAW **database** (approximately **800**) as well as pushing the link for the survey out through social media accounts such as the **Facebook**, **Twitter** and **LinkedIn** accounts.

45 businesses responded and took the 5 question survey.



Question 1: As a result of the elections, what best describes your economic outlook for your business over the next several years?

ANSWER CHOICES	RESPONSES
▼ Very Optimistic	4.44%
▼ Optimistic	26.67%
▼ Neutral	17.78%
▼ Cautious	40.00%
▼ Pessimistic	13.33%
▼ Very Pessimistic	0.00%

Question 2: If you had plans to expand your business, how have the results of the elections impacted those plans?

ANSWER CHOICES	RESPONSES
▼ We are moving forward as planned.	44.44%
▼ We are reconsidering.	17.78%
▼ We are putting plans for expansion on temporary hold.	6.67%
▼ Not applicable. We currently have no plans for expansion.	31.11%

Question 3: If you had plans to add new employees to your business, how have the results of the elections impacted those plans?

ANSWER CHOICES	RESPONSES
▼ We are continuing to search for, and add new employees.	48.89%
▼ We are going to slow down our hiring.	13.33%
▼ We are going to stop hiring for now.	8.89%
▼ Not applicable. We currently had no plans for hiring additional employees.	28.89%

Question 4: What topic below is your biggest policy concern over the next several years?

ANSWER CHOICES	RESPONSES
▼ Tax Policy	44.44%
▼ Regulatory Environment	28.89%
▼ Healthcare Policy & Costs	20.00%
▼ Consumer Protection Efforts	0.00%
▼ No Concern	0.00%
▼ Other (please specify) Responses	6.67%

- Income disparity
- Taxes & regulations increasing for manufacturers. The dismantling of WEDC and FoxConn
- Continuing rise of the national debt and both parties not addressing it

Question 5: Which sector below best describes your business?

ANSWER CHOICES	RESPONSES
▼ Construction	8.89%
▼ Consulting	17.78%
▼ Financial	17.78%
▼ Legal	4.44%
▼ Manufacturing	22.22%
▼ Marketing / Communications	8.89%
▼ Non Profit	4.44%
▼ Service	11.11%
▼ Technology	4.44%